

10 Dangerous & Common Mistakes To Avoid -- For Jaw-Dropping Rapid Success In Network Marketing

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However, nothing is guaranteed in life, especially if you don't actually fully follow my advice in this document.

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Thank you for reading.

I wish you nothing but success.

Best wishes,

Betsy

#### About Me, Betsy

You will get the straight scoop from me in this guide.

The strategies and tips I meticulously lay out for you here, will truly jet fuel your business. You will quickly enjoy rapid jaw-dropping success in network marketing.

#### **My Journey**

I started off on the traditional route of getting an education: a B.A., then a M.A. and headed down the career path. I was successfully employed and then was self-employed as a consultant. But I got very tired of trading my time for money.

#### MLM Intro

To make a long story short, I finally took notice of the amazing success of my nephew Joshua Denne. Joshua has made and continues to make multiple millions in Network Marketing. I figured if someone as young as he could do it, so could I. So with stars-in-my-eyes, I joined network marketing company.

I figured it was so easy I didn't need to ask my nephew to mentor me. That was a mistake. I am sure he would have told me then what is in this guide now. It would have saved me a lot of time, effort, and humiliation.

You will now bendReading this guide will give you the jump start of having a mentor by your side.

#### Skills Needed

Because, like all things, it isn't as easy to make money in Network Marketing as it seems from the outside. It is a real business and skills are needed. When I started, I had almost none of the necessary skills needed for success in Network Marketing.

I have learned so much since then. I've learned how to make money with Network Marketing and, even more importantly, what NOT to do.

#### Life in Panama

A lot has changed in my life for the better. I live in a wonderful beach town in the tropics for part of every year. You can see alittle bit about my life there at my website, LivingInPanama.com.

#### **Crack-The-Code Resources**

A critical part of my learning has been the consumption of massive amounts of trainings, books, and podcasts.

As a free gift to you, I am sharing the most effective of these resources. You will find my *"Crack the Code Resources"* section at the end of this guide.

I hope guide helps you create your shortcut to success in Network Marketing.

Discover my network marketing company, visit www.deadseadivas.com

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That is your initial fear, joining a company that you cannot make money with, or worse, is a scam.

Of course, you want to choose a solid company. One that will help you to make money right away & long into the future.

Keep in mind, very few companies are out-right scams. If a business offers a tangible product or service, it is not a scam. But that doesn't mean it is a good company to join.

How do you avoid joining the wrong company?

Look out for these 5 red flags. Avoid a company with ANY of these red flags.

# 5 Red Flags - Don't Join If You See Any



#### Brand New Product or Service & /or Priced High

• Products are untested in the market place.

How can you be know if it is something people will buy? Not just buy once, but repeatedly.

(Repeat sales is where your recurring or residual income is generated from)

#### • Priced higher than similar products or services.

Ask yourself: "Why would someone buy this from me, when they can buy a similar item from a store or online for less?"

The answer is *"They wouldn't, or not for long."* Often most of the customers of these over-priced products are other distributors. This is not a situation that will lead to your long-term success.

The company you join must have high quality products with a proven demand & customer base.

# **Tip:** To make money, don't look for YOUR perfect product. Find a product that people already love, and fall in love with that product.

# **Compensation Plan Forces You To Go Wide & Does Not Reward Going Deep.**

I am not going to explain all the various compensation plans here.

Truthfully, it really doesn't matter too much about the type of compensation plan. All types of compensations plans have made people money. Lots of money - Some are faster, some are slower.

# Pick a company whose compensation plan is designed to reward people who build deep rather than wide.

#### **Building deep vs. wide**

Building deep is like a stream with maybe one fork in it, and possibility, once it is a river, making another fork or so. Each new distributer who gets in the water makes the river's current stronger. (the stronger the current, the more money is flowing)

Building wide is more like a family tree, starting with 3 to 5 children or distributors. Each of those distributors then goes out and builds his/her own team, connecting back to the bigger clan.

Unfortunately, many of these small teams never grow strong enough to make much money for themselves or the larger team.

#### Why Deep

This is why most people will make more money with a compensation plan that goes deep rather than wide. The deep method allows distributers who only get a few recruits to both make money themselves and to contribute to the overall team income stream.

# **Tip:** A binary compensation plan is best for the vast majority of distributers – especially part-timers.

## 3

#### Limits Your Ability To Place Personally Sponsored People

This is an important option for a number of reasons. Not least of all so you can have friends & family members collaborating & directly helping each other.

The ability to place your personally sponsored people will help you build a more profitable organization.

#### Company Focuses On Selling Marketing Systems, DVDs & Lead Generation Services To Its Distributors.

Of course, a company must charge for promotional materials. But it should do so with the goal of helping their distributors to make money; Not making money off distributors.

# Your company must focus on its products & helping distributors make more money.

# **55** No "Plug In & Go" Training Program

You are starting a business. Businesses don't run themselves.

The money you earn from your business will be commensurate with the effort you put into it. It is as simple as that. If you don't take consistent action, you aren't likely to make much money.

Of course, timing can be a huge factor in earning money as well.

### **Your company freely admits that to succeed you must work hard.**

Plus they provide practical nuts & bolts training on how to work both smart & effectively.



Timing is everything in business.

#### In Network Marketing the power of timing is almost magical.

Many millionaires in Network Marketing have been made based on timing alone. **However, timing alone will not turn you into a millionaire.** 

The key is timing and action - timing alone is not enough.

#### Ideally join your company, set up your systems, and start growing your business BEFORE the company hits its momentum phase.

Then when it does hit its very sweet momentum phase, you are ready to receive all the new people that are just clambering to join.

As I said, it is almost magical. All the heavy lifting of building a business is done for you at that point.

**I'm not saying that it is so magical that you do not need to work your business.** It simply takes much less work than it would have done if you missed the sweet spot of momentum.

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# However, if you don't work your business, you will not be successful; no matter when you start it.

Of course, gauging when to join a company so you can reap these financial rewards can be tricky.

In general, you want to join a company AFTER it has proven to have a good product in high demand but BEFORE it hits momentum.

Of course, you can still make money without timing on your side, but it requires a much greater amount of work to make the same amount of money.



In Network Marketing lingo, your compelling reasons for success are called "Your WHY".

# Not having a clear and compelling reason is why many network marketing careers peak upon signing up.

In fact 90% of all business (brick and motor & network marketing) fail in their first year.

The failure rate for network marketing, by itself, is more like 94%.

#### Good & Bad Of MLM

The 2 reasons why network marketing is so wonderful, are the same 2 reasons why it fails for so many people.

#### 1) Very affordable to join (usually)

- Many people are not compelled to work it & earn back the cost of joining.
- Almost anyone can afford to join. People who could never afford to start a brick and mortar business, can & do join a network marketing business.

Which means people with absolutely no business skills, and often with a lottery-ticket mentality, join a network marketing company.

Not surprisingly these unskilled & unmotivated people fail. Unskilled is not the issue. If you are motivated, you will seek out the necessary skills.

#### 2) Very low risk business venture

 Your overhead is very low. You do not have to manufacture or distribute the products or provide the services. You do not have to hire a marketing person, research team, or customer service staff. You need no employees at all. Very few personal resources are needed to join.

Which means, again, that people are not very motivated to work to keep from losing their investment, because it is zero to minimal.

#### Why People Fail

**These reasons make it very easy for new people to give into a person's natural fear of failure. Therefore, many never start working their business at all.** (See page 16 for how to keep fear from derailing your success.)

#### Don't let it happen to you.

If you don't want to be part of the 94% of people who quit, you must know your why.

Knowing your WHY is something that is talked about a lot in Network Marketing. **Being clear about your why is critical to your ultimate success.** 

#### What Your Why Is Not

Your WHY is NOT to earn more money or pay off your debt.

Those are great business goals, but they aren't your WHY.

#### What Is Your Why?

#### Your Why are The Reasons Behind Your Desire To Earn More Money.

- What you want out of life
- Who you want to be
- ° What you want to do

#### How To Find Your Why?

You have to find the reasons behind your why. Is it to travel? To help your aging mother? Retire your spouse? Or to be able to spend quality time with your kids?

#### What are your reasons?

- Clearly identify 3 compelling reasons you have for joining a network marketing business. Reasons that will:
  - Spur you to get off the couch and turn off the TV
  - Make you eager to work your business. Whether it involves picking up the phone, throwing a home party, sparking up a conversation, or any other way you work your business.
  - Motivate you to overcome your fear of failure (or other fears)
  - Inspire you to keep trying and learning until you are successful

#### Write down your reasons. Display them on your wall.

When you feel discouraged, remind yourself why you are working.

✓ You must know your why.

#### If you do NOT have compelling reasons to work your business, you will stop working when you hit the inevitable bump in the road.

Without compelling reasons to be in business, save yourself and your sponsor some grief and don't join.



#### I know this is completely against what most network marketers insist upon.

#### The List

Most likely, it was (or will be) the first thing your sponsor will ask you to do: make a list of everyone you have ever known so you can then eagerly bestow on them the opportunity to join your Network Marketing business.

I did that when I joined my first MLM.

My insides still shrivel up when I remember how I verbally threw up on my bewildered and very uninterested friends.

#### **Use The List Wisely**

Do NOT use your very limited time to persuade your couch potato uncle Fred to join your amazing business opportunity.

I'm not saying you should not make a list of people you could talk to. It is a good idea to make that list.

In many ways, your contacts are your business assets.

Use must your common sense as you decide which people on your list you will talk to about your business.

### Who To Talk To

*Most people are not interested in your business – or any business for that matter.* 

You need to clearly define your target audience.

#### That is, talk to people who are:

- Business owners
- Network marketers (former or current)
- Interested in starting a business
- Strongly motivated to make money
- (Note: Your target audience for your products or service is much larger than for your business opportunity. But again, use your common sense.)

### How To Talk To Them

#### By not talking to them about it.

That is, as much as possible, let your company's events, videos, flip charts, or other 3<sup>rd</sup> party tools talk to your prospect.

**Your job is to share your company's 3**<sup>rd</sup> **party tools.** The best option is to take them to the local weekly meeting. If that is not possible, then have them watch a video or other tool that explains the opportunity.

When you are new, it is hard not to get excited and overwhelm your friend with information. Use your enthusiasm to get them to your local event or to see a video; not to explain the opportunity yourself.

After the 3<sup>rd</sup> party tool has described the company and opportunity you can answer questions, or somehow get the answers for them.

**You do not need to know the answers yourself.** In fact in many ways it is better if you don't. That way you are teaching your friend that they won't need to know all the answers either.

#### Most importantly, get to know your potential prospect.

**Find Out** 

- Why they want to earn money. "Their why".
- What experience they have in business and/or network marketing
- How you can most effectively help them to succeed given where they are now.

# Signing someone up means nothing. Helping that person succeed means everything.

### A Caveat For Natural-Born Sales People

#### Natural-born sales people can safely & effectively talk to everyone & anyone.

For natural-born sales people talking to everyone -- and if you are a natural-born sales person then that is alot of people -- is a successful business strategy.

During many network marketing weekly calls and training events, you are encouraged to talk to everyone you meet. This is because natural born sales people also enjoy & seek out those leadership roles

Talking to everyone worked for these salesmen, so they encourage everyone else to do the same.

They are completely mystified why this approach doesn't work for everyone

Keep in mind, many successful network marketers are not natural-born sales people.

# There are many paths to success, you simply need to follow the one that suits you.



Never persuade, manipulate, convince, pursue, or browbeat anyone to join your business.

#### Accept Only Eager Volunteers

Only sign up people who are eager to join your business. Ideally, people who have come looking for you.

If someone does not join willingly & eagerly, they are unlikely to work their business anyway. At best they will be dead wood in your organization or at worst an on-going time sink - always asking questions, but never doing.

#### You must carefully screen prospective team members.

You must ensure that your prospective team members fully understand that they are starting a business. That they will need to work that business in order to achieve their business goals.

#### **Screen Applicants**

Identify people who chronically complain. Who always seem to have excuses about why they aren't where they want to be. Don't let those people join. At least not on your team.

Yes, you should be kind & compassionate with them. But not everyone has what it takes to be successful in this business.

**Don't sign up the chronic complainer and victim.** You will be doing them and yourself a favor.

# Spend your precious work time helping those who are committed to achieving their own business goals.

You will have a lot more fun that way. Plus you will make more money.



I know you want to get it right, even perfect, before you start.

However, it is too easy to fall into the Over-Analyzing, Over-Researching, and Over-Preparing trap.

Remember General Patton's famous quote

"A good plan violently executed now is better than a perfect plan executed next week"

Time is passing every day, every moment.

Moments during which you could be building your business and making money.

#### You don't need to find the perfect product or company.

Simply select a network marketing company that you like - One that avoids all 5 red flags.

#### Start earning money!

### **Action – Not Any Action Though**

You will get better and learn more as you do the actions that will bring in money.

Studying the ingredients of your products does not bring in one red cent.

#### 4 Items All You Need To Know To Start Earning

- Basics of your products or service
  - *Your* experience in using it.
  - You don't need to know the details, the ingredients, etc.
- Initial actions needed to earn money with your compensation plan
- Tools available to share business & product information (3<sup>rd</sup> party tools)
- How you will talk to people on your list (Review "4 Talk To Everyone You Know" on page 9.)

#### **Compensation Plan**

It is vital to learn how best to leverage the compensation plan – eventually. But, you don't need to fully understand the compensation plan before you start making money with it.

#### Nothing teaches you a comp plan better & faster than earning money with it.

#### Earn As You Learn:

- Products or service details
- Compensation plan
- Your presentation down cold



Change to No Strategy Plan, No Testing

"If you're not achieving at the level you want, it is simply because your goals are not clearly defined."

-- Paul J. Meyer

#### Network Marketing is a business.

That is the most important thing to keep in mind when you decide to make money in network marketing.

When you "join" your network marketing company, you are starting a business. You must to treat it accordingly.

To be successful in any business you need to xomw up qirh FOOS ARErwfy.

It is easy to be busy "working" your business without realizing that while you are always busy, your business isn't growing.

Weekly business briefing, prospecting, phone calls with your team and upline can make it seem like you are effectively building your business. However the only determination of business success is if your paycheck is growing.

# At least 90% of your time for business must be spent on DOING tasks that will DIRECTLY make you money.

#### You MUST Have A Business Strategy.

- How many new team members and/or customers do you need to reach your financial goals in the short and long term?
- Who is your target market?
- What actions will you take during the time you have scheduled to work your business to reach that target market?

#### Is Your Business Strategy Working?

#### You need to ask yourself

- •Are you making money?
- •What is your most effective money-making technique?
  - Tweak it to make it better.
- •What is your least effective money-making technique?
  - Stop using it, unless you think it can be easily tweaked it to start earning

#### Regardless of your marketing strategy, you should always do the following

- Keep expanding your knowledge of marketing skills
- Always test & tweak your marketing results

Keep in mind that the training offered by your network marketing company can help you in many ways. But the training is often not in-depth enough to teach you the various skills you need to be truly successful.

#### You must take control of your own education.

I have included a number of books and other resources to help you do just that. (See Crack-the Code resources at back)

# 8 Play "Just A Numbers Game" Too Well

#### change to Sign 'em up & Shine 'em on Syndrome

You will often hear that Network Marketing is "Just A Numbers Game". That is, for every x number of people you "expose" to the business, x number will join

It is true to an extent. The more people who know about your products and opportunity the better. No one will buy or join if you don't tell them about your business.

#### **Good Relationships Are Key**

However, if your focus is solely on recruit, recruit, recruit you are unlikely to achieve long-term success. Network Marketing is really about people, not numbers.

#### **Relationship Marketing**

I am not the lone voice saying this. More and more MLMers are emphasizing that Network Marketing is all about relationships.

In fact, you hear network marketing increasing referred to as relationship marketing.

Those relationships - your relationships - is why Network Marketing is such a successful business model.

# You need to understand people. Develop good relationships with the people on your team.

It is a lot more fun to work with a team of people, rather than figure out to expand the number of distributers on your pay leg.

#### Have Team, Will Travel

When you have a team of people you know and who know you, that is a solid business. People are loyal to other people.

If you do your business right, you can forge lifelong friendships and business partnerships.

Your teammates will move from business venture to business venture together - A much more satisfying and sustaining way to work.



There are so many ways to work your business.

#### You can easily get overwhelmed.

You want success. So you decide to attack on all fronts. Implementing all the ways to work your business all at once.

Overwhelm quickly follows.

#### Shiny Object Syndrome

If you also fall victim to the shiny object syndrome, it can be expensive as well. You feel it is the method you haven't tried yet, that is the magic bullet for your business.

You find yourself jumping ship to try a new and different business strategy before seeing if the one you are currently doing will produce results.

Alternatively, you can be stopped in your tracks unable to decide how to work your business. Not knowing what option will work best, you end up not doing any of them.

Whether you try everything at once, or none at all; the result is failure.

#### Pick Only One

**I know it can seem hard, but pick one, and only one, way to build your business.** If you like it and you are making money using it, pursue it until you get very good at it.

Then if you want, try another marketing strategy out.

But only if you want to.

Don't think you need to try more than one method. It is important to avoid being overwhelmed. Overwhelm usually results in either paralysis or ineffective actions.

You will make very little progress in your business while in overwhelm mode.

Initially, it is important to choose only one, or at most two, marketing methods to build your business.

Pursue that method until you are successful.

Later, you can to bring more marketing methods into play.



You wouldn't be reading this unless you want to be want to make buckets of money in Network Marketing.

# However, there is a sneaky and insidious factor that often causes us to unconsciously decide not to succeed.

#### FEAR.

Fear is part of our survival instinct. It is a defensive reflex to any perceived threat.

But if you don't control it, your fear of the unknown will sabotage your success .

The fear often starts before you even join. You are afraid of what others will think sand say about you joining "one of those pyramid things"

#### 7 Steps of Fear

- 1) You set a goal that requires you to do new things.
- 2) You are uncomfortable & anxious . You may even be afraid. Totally normal. You are going outside your comfort zone.
- 3) This is when Fear rears it ugly head.
- 4) Your unconscious brain interprets your discomfort & fearful feelings as DANGER!
- 5) Suddenly, you discover a myriad of pressing reasons why you cannot pursue these new money-making activities.
- 6) You don't pay attention.
  - You don't recognize that it is only a survival instinct gone haywire
  - You believe your own excuses about why you cannot work your business.
- 7) Result: Your business fails

Unless you consciously guard against falling victim to this misplaced survival instinct, you won't even know it is operating.

#### How To Beat Fear

#### You need a game plan to stop your fight or flight instinct BEFORE it kicks in.

Which means you can anticipate in which situations fear will creep in and start to influence your thoughts.

Having an anti-fear plan is like having someone there to hold your hand while you do something for the first time.

#### Your Beat Fear Plan

- Make a wholehearted decision to succeed. This is critical.
- You must internalize your decision and really believe that no matter what it takes or how long it takes, you will succeed in achieving 'your why'.
- Identify any personal obstacles that are keeping you from success.
  - Distractions
  - Self-worth issues
  - Fear of success
  - Fear of failure
  - Fear of being judged by others
  - A mind closed to idea of training because you think you already it
  - Other possible issues
  - Come up with a strategy to counter each relevant obstacle.
    - Remind yourself of your body's instinctive need to avoid fear.
    - Examine why you never seem to do a particular activity. Is it fear? If so, make yourself do it. Most likely it is not as scary as your subconscious (or conscious) mind believes it is.
    - Read *Think and Grow Rich*. It includes an action plan that will help you overcome your obstacles and achieve success.

If you make a conscious decision to succeed, it will propel you to overcome your obstacles to success.

### A Final Word Of Advice

#### Rah-Rah Crowd

Don't get carried away by all the rah rah and rallying of the troops during company calls and events. Those events are great. They are an effective way to keep your motivation high and to get support and encouragement. This is especially true of motivational conventions.

But don't let them get you off track or to start doing one of these 10 common mistakes.

If you work your business while avoiding all 10 of these common mistakes, you will not only avoid embarrassment and failure, you will also achieve your why, which is why you got into the business in the first place.

To help you further in building your business, I have included a bonus gift,

#### Crack-the-Code Resources

You will find it on the next page. So read on.

### **Crack-the-Code Resources**

Your Bonus Gift From Betsy

When I first started out in Network Marketing, I eagerly listened to my team's company calls, trainings, and company overviews. I had zero marketing skills and I wanted to learn how to do my business successfully.

But the company's trainings, while useful, weren't providing me with all the skills I needed.

#### The training taught me WHAT to do, but not HOW to do it.

A critical difference. But it took me awhile to figure that out. Once I did, I scoured the internet & asked everyone about effective trainings that would teach me exactly HOW TO succeed in my business.

In these pages I share the most effective HOW-TO trainings that I found and used myself or come highly recommended by people I trust.

Different trainers resonate with different people, so try them out and see which is a good fit for you.

#### **Get Cracking In 4 Areas**

How To Get Business Smarts & A Winning Mindset

How to Talk To Prospects, Customers & Team Members

How to Turn Your Written Words Into Profits

How To Generate Leads, Build Your List & Fly To The Top With Internet Marketing

#### 1) Business Smarts & Winning Mindset

<u>Magnetic Sponsoring</u> by Mike Dillard. The full title of Mike's book is "Magnetic Sponsoring – How to Attract Endless New Distributors and Customers to You".

Anyone who has been in Network Marketing for awhile has heard of Mike Dillard. Maybe because I saw his name so often, I figured it was all hype. However, when I finally did check him out, I understood why Mike is so well known. He gave me a whole new way of looking at my business and how to make real money with it

Magnetic Sponsoring discusses a full range of subjects you need to consider in order to be successful in Network Marketing. It outlines Who to Target, How to make money NOW, How to advertise your business, even how to set up your email auto-responder, what to say in your emails, and much more.

To Learn More About Mike's Excellent ebook, Click On: Learn from Magnetic Sponsoring

To learn what Mike's can teach you about growing a business, <u>Click here</u>.

#### 2) How to Talk To Prospects, Customers & Team Members

No matter how you decide to build your business, I strongly encourage you to use one or more of the resources in this section. Understanding how people tick is critical in this business and all of these resources will teach you more about that.

The resources in this section also focus on how to convey information about your business, and most importantly how to effectively screen prospects so you can build your business with other committed business people. These resources are particularly valuable if you are prospecting on the phone.

**1)** <u>**Tom Challen's Priority Team.**</u> When I stumbled upon a free training by <u>Tom</u> <u>Challen</u> it was a ray of sunshine in my life. Someone was finally telling me how, not just what to do when talking to a prospect.

Tom Challen has a free Thursday night training call and some great free training videos on his web site. His boot camps can change your whole prospecting life.

#### Access his website and trainings, by clicking on, Learn to prospect on the phone

**2)** <u>**Black Belt Recruiting by Mike Dillard.**</u> Black Belt Recruiting is a fabulous audio course. It is a paid course with a 30 day money back guarantee.

My eyes were opened about a whole other way to recruit when I finally discovered Mike Dillard's Black Belt Recruiting course. I found it very illuminating and it helped me immensely.

# Now on Amazon, Mike's fantastic black belt recruiting course, click on, <u>Be a star</u> recruiter

**3) Dani Johnson**. Dani Johnson has free and paid training. She has a very ardent following. Her script book is very popular. A good script is a great tool to gain confidence and to learn how to interview prospective team members. Keep in mind that while it is a good initial step, it should used a stepping stone to developing your own voice and style.

#### Visit Dani's website for training and her script book.

#### 3) Turn Your Written Words Into Profits

Being able to persuade via the written word can revolutionize any business.

One of the best copywriters you can learn from is John Carlton. <u>Go to his website here</u>.

#### 4) How To Generate Leads, Build Your List & Fly To The Top With Internet Marketing

I love Internet Marketing. There are so many aspects to it that I think almost anyone can find an Internet Marketing niche that works for them.

I have trained extensively in Internet Marketing. In my research, I have discovered two excellent resources that focus on Internet marketing for Network Marketers, as well as the King of all Internet Marketing (in my opinion) for marketing anything online.

**Beware:** Marketing your business online is not a quick and easy way to make money. There is a very steep learning curve to online marketing. Unless you have experience in it already, it should not be the first method you chose to work your business.

**James Schramko.** No one is better at doing and teaching Internet Marketing (including affiliate marketing) than James Schramko. If you want to learn the HOW TO, instead of WHAT To do of Internet Marketing, I cannot recommend anyone more highly than James Schramko.

Note: James is not a Network Marketer. However, you can use his techniques for your Network Marketing business or anything else you may want to market on-line.

James has a highly informative and Free 19 page report on Internet Marketing.

#### Get James Schramko's Free Internet Marketing report by clicking on:

*superfastbusiness.com.* On the same site you can explore his blog and podcasts.

#### **Elite Marketing Pro**

Elite Marketing Pro is Magnetic Sponsoring answer to overcoming the obstacles in learning internet market. It is an all-inclusive system that gives you the answers and tools to critical questions: "What do you sell? Where do I sell? What is traffic? What is an auto-responder? How can I learn how to piece together a successful email campaign?"

It is also Magnetic Sponsoring response to the Empower Network. Like Empower Network, Elite Marketing Pro also has a monthly cost. But it also has a better way to make your monthly investment back, plus profits each month with its 100% commission structure.

#### For Elite Marketing Pro, click here.

You can still get Magnetic Sponsoring on Amazon. Click for direct link to <u>How To Attract</u> <u>Endless New Leads And Distributors To You Automatically</u>

I sincerely hope that one or more of these training resources and books helps you achieve the success you desire in your Network Marketing business.

Best wishes,

Betsy